

Safe Harbour



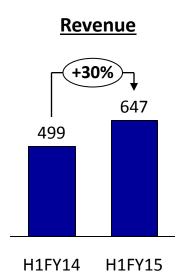
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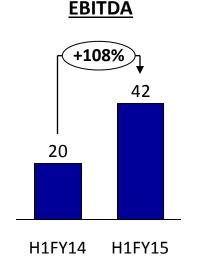
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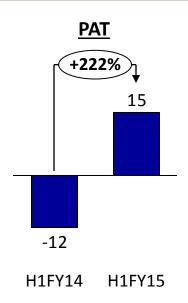
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Key Highlights









- ✓ Total Sales for the first half of FY15 was **Rs. 647crs** increased by **30%** on Y-o-Y basis
- ✓ EBITDA surged by 108% to Rs. 42crs resulting into EBITDA margin of 6.5% margin expansion of
 245 bps compared to the same period last year
- ✓ Net Profit for H1FY15 is **Rs. 15crs** compared to **loss Rs. 12crs** in the same period last year

Profitability Statement



Particulars (Rs. In Crs)	Q2FY 15	Q2FY14	Y-o-Y	H1 FY15	H1 FY14	Y-o-Y
Total Income	304	255	19.0%	647	499	29.6%
Raw Material	258	226		550	440	
Employee Expenses	7	5		14	11	
Other Expenses	22	12		41	28	
EBITDA	17	12	42.9%	42	20	107.6%
EBITDA %	5.7%	4.8%		6.5%	4.1%	
Finance Cost	10	5		19	9	
Depreciation	4	4		8	7	
Other Income	1	1		4	3	
Exceptional Item*	0	10		0	20	
Тах	1	0		4	0	
Profit after Tax & MI	4	-6	171.0%	15	-12	221.5%
PAT %	1.3%	-2.2%		2.3%	-2.4%	

Balance Sheet Statement

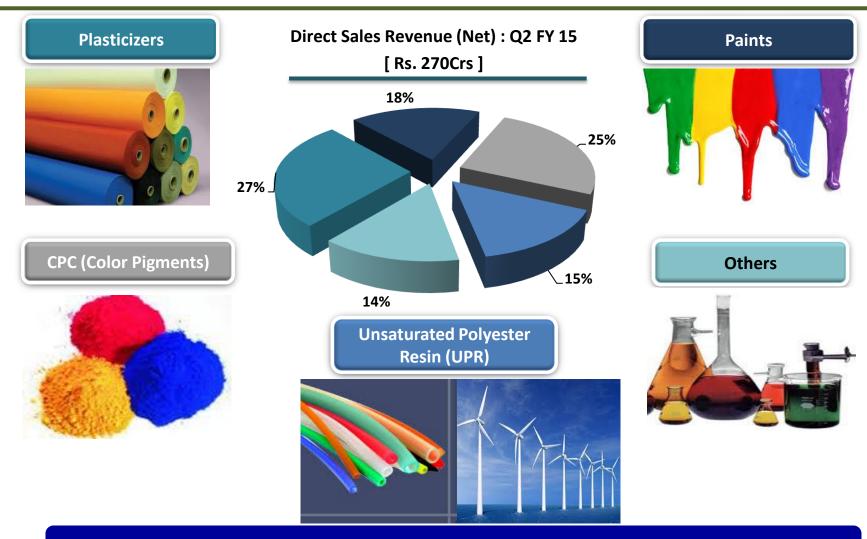


	As on	As on
Rs. in Crores	Sep-14	Mar-14
Shareholder's Fund	269	257
Share capital	31	31
Reserves & Surplus	238	226
Non-current liabilities	129	143
Long term borrowings	127	141
Long term provisions	2	2
Current liabilities	325	364
Short term borrowings	46	44
Trade payables	241	286
Other current liabilities	38	34
Total Liabilities	723	764

Rs. in Crores	As on Sep-14	As on Mar-14	
Non-current assets	381	379	
Fixed assets (inc. CWIP)	380	377	
Long-term loans and advances	1	2	
Current assets	342	385	
Inventories	138	141	
Trade receivables	151	174	
Cash and bank balances	25	29	
Shot term loans and advances	28	41	
Other current assets	0	0	
Total Assets	723	764	

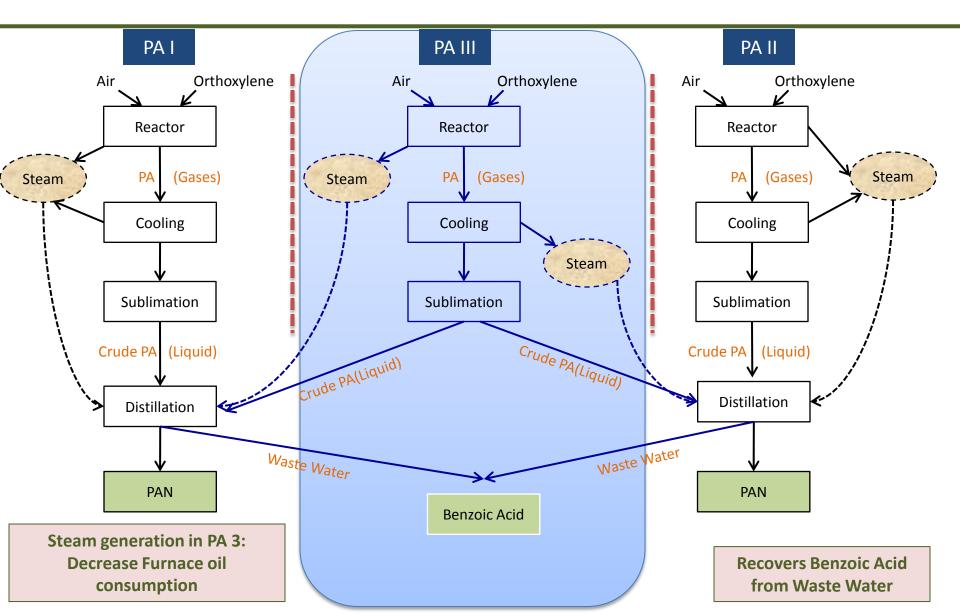
Direct Sales Revenue Breakup





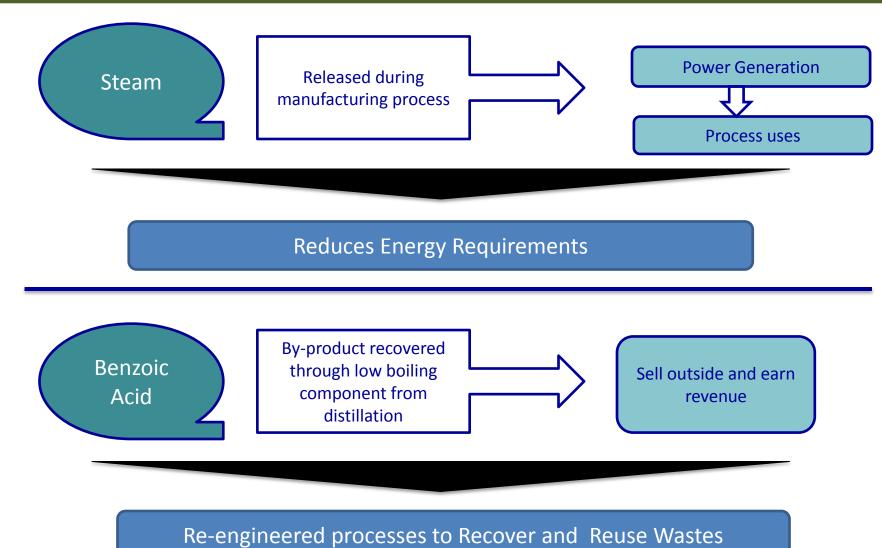
Expansion of PA III ...





... Led to improvement in margin







For further information, please contact

Investor Relations Advisors:

sneha@sgapl.net / rruchi@sgapl.net

I G Petrochemicals Ltd CIN: L51496GA1988PLC000915 Mr. R . Chandrasekaran -CFO Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285 Ms. Neha Shroff / Ms. Ruchi Rudra

www.igpetro.com www.sgapl.net

Company:

rchandra@igpetro.com