



IG PETROCHEMICALS LIMITED

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Key Highlights



- ✓ Total Sales for the quarter was **40,854 MT** increased by **57 %**
- ✓ Revenue increased by **41%** to **Rs. 343 crs**
- ✓ EBITDA surged by **203%** to **Rs. 25 crs** resulting into EBITDA margin of **7.3%** - margin expansion of **390 bps**
- ✓ Net Profit of **Rs. 11 crs** for the quarter compared to **loss Rs. 7 crs**



Profitability Statement - Quarterly



Rs. in Crores	Q1 FY15	Q1 FY14	YoY	FY 14
Revenues	343	244	41%	1,204
Raw Material	292	214		1,048
Manpower Cost	7	6		25
Other Operating Expenses	19	16		70
EBITDA	25	8	203%	60
EBITDA Margin	7.3%	3.4%		5.0%
Other Income	3	2		10
Depreciation	4	3		18
Interest	10	4		30
Exceptional item*	0	10		18
Profit Before Tax (PBT)	14	-7	-	4
PBT margin	4.0%	-2.7%		0.3%
Tax	3	0		1
Net Profit	11	-7	-	3
Net Profit Margin	3.2%	-2.7%		0.3%
Earning Per Share (Rs.)	3.5	-2.1		1

Direct Sales Revenue Breakup



Plasticizers



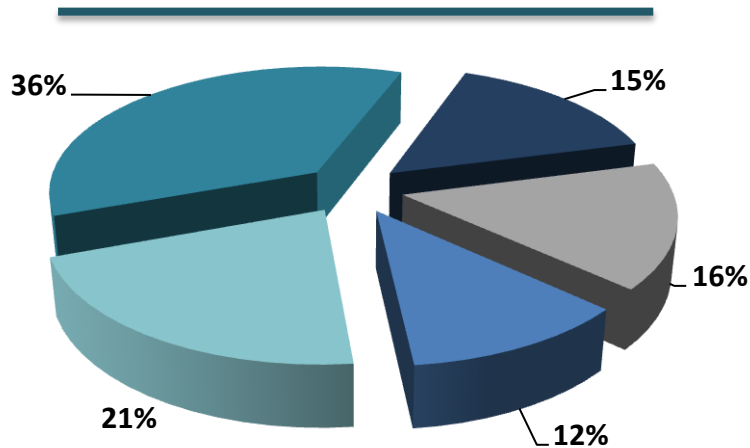
Paints



Others



Direct Sales Revenue (Net) : Q1 FY 15



CPC (Color Pigments)



Unsaturated Polyester Resin (UPR)

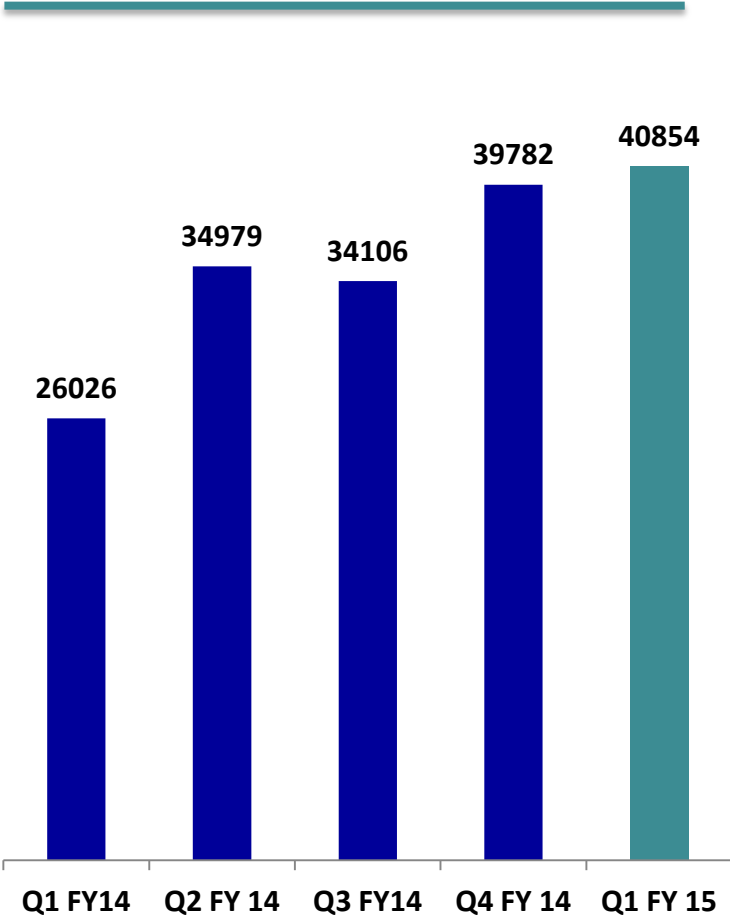


Moderates susceptibility to the dynamics of a single industry

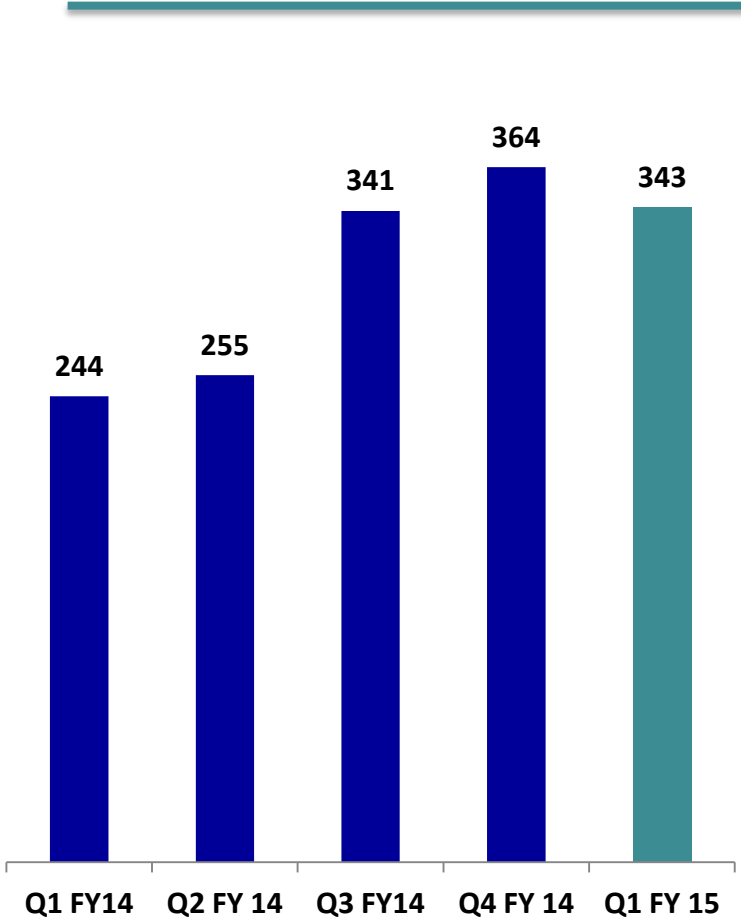
Sales (MT) & Revenue Growth



Sales (MT)



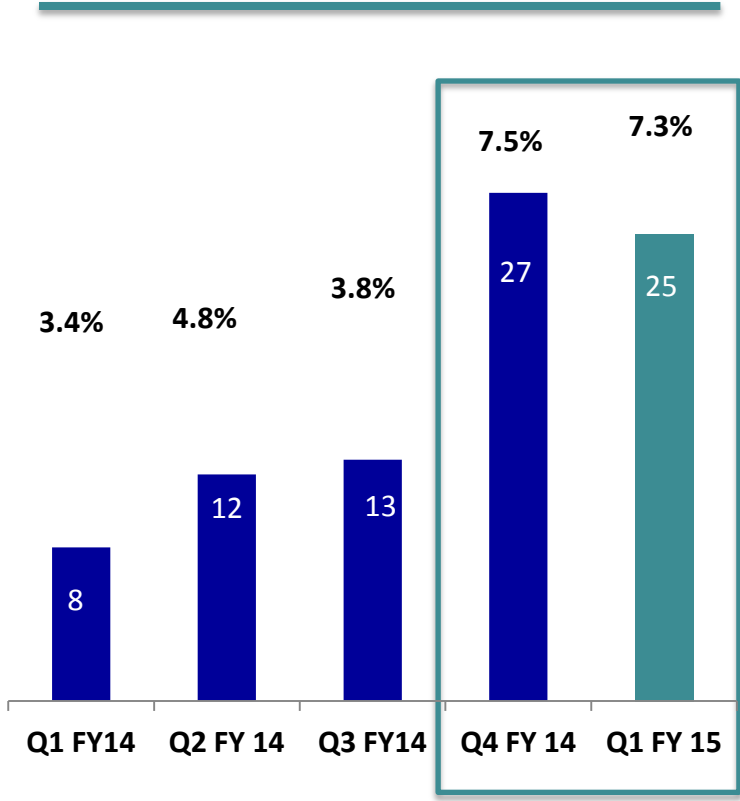
Revenue (Rs. Crs)



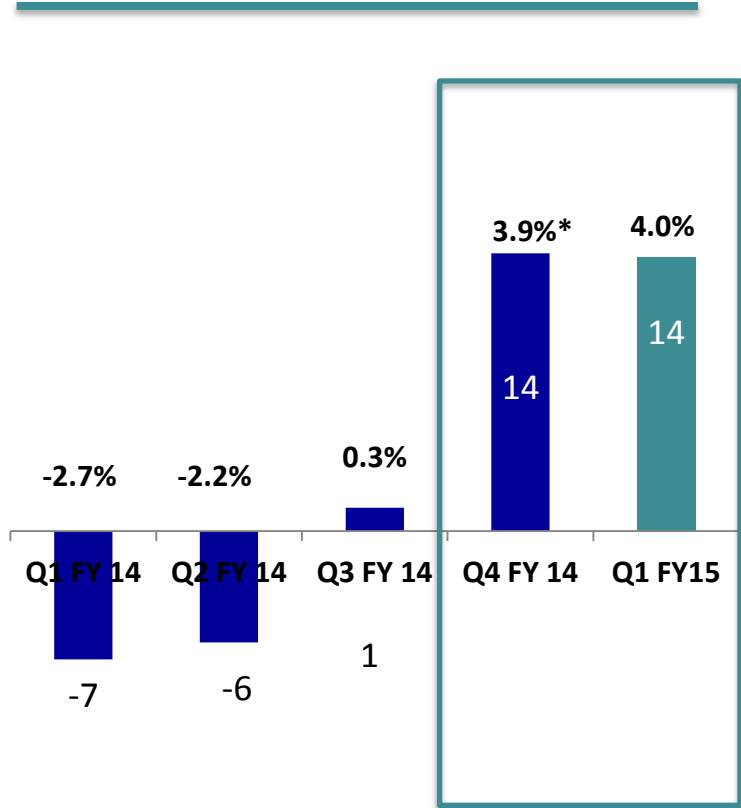
Improved Margins Profile



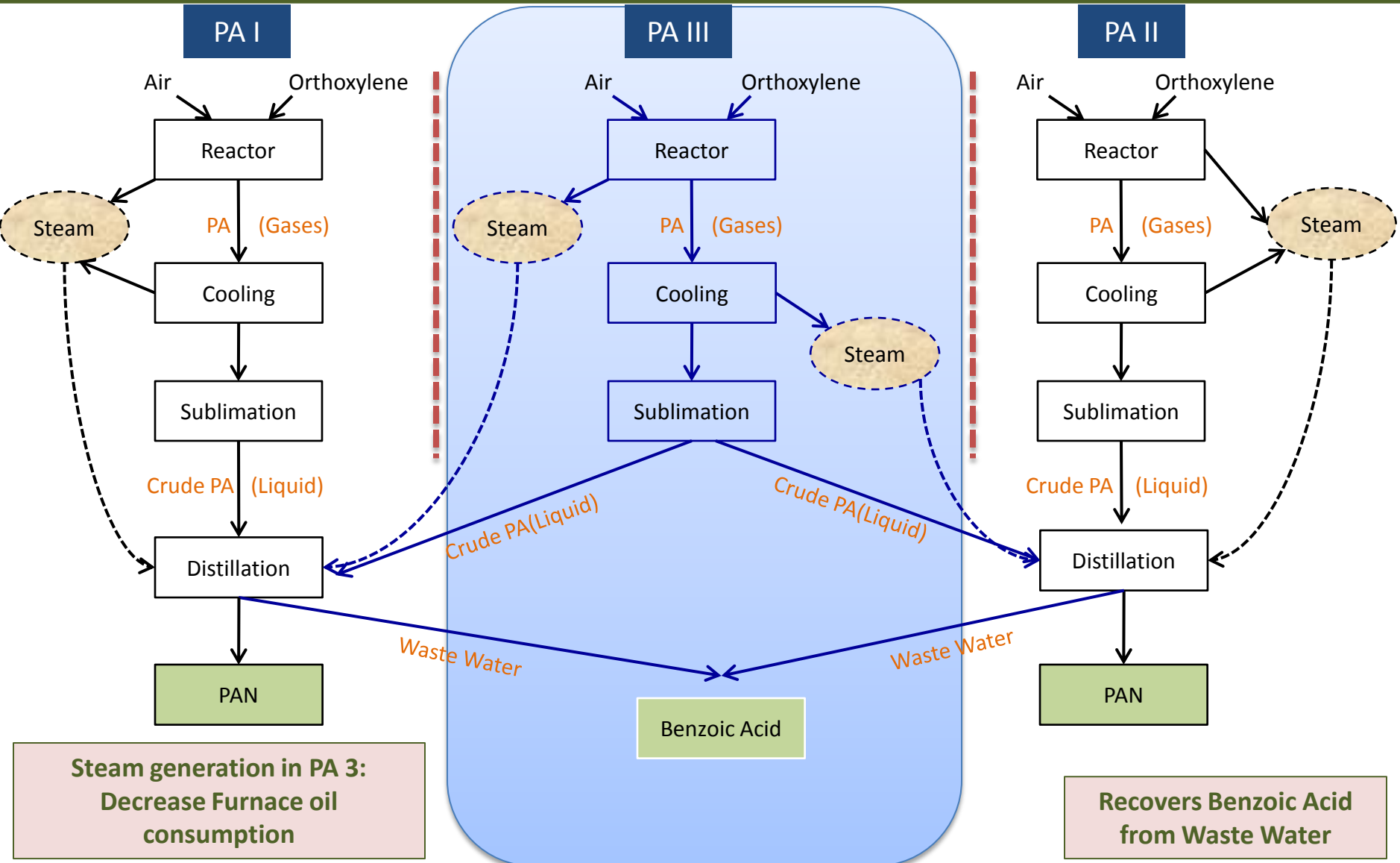
EBITDA (Rs.crs) & EBITDA Margin (%)



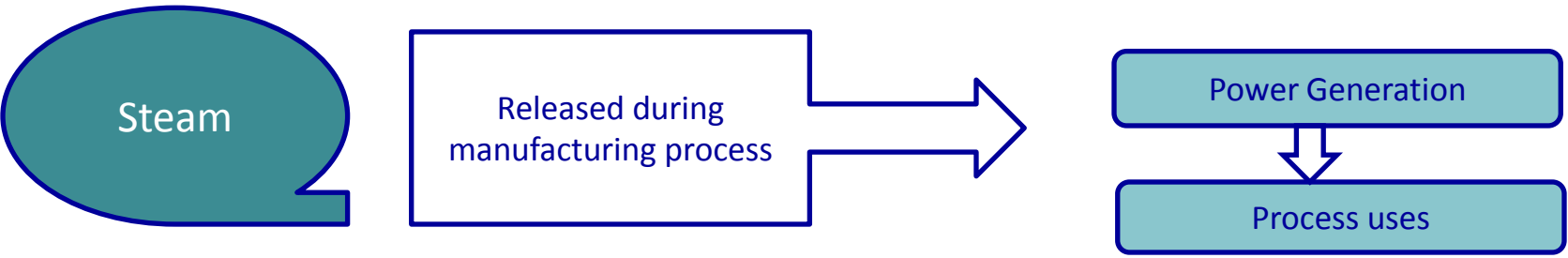
PBT (Rs.crs) & PBT Margin (%)



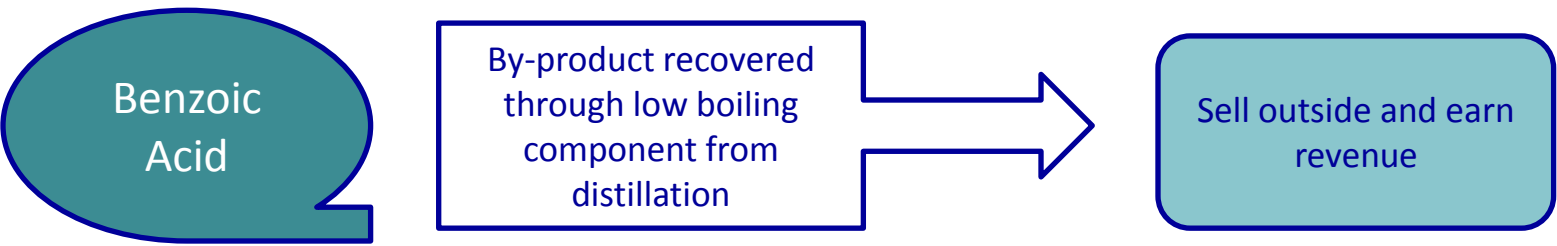
Expansion of PA III ...



... Led to improvement in margin



Reduces Energy Requirements



Re-engineered processes to Recover and Reuse Wastes

For further information, please contact

Company :

I G Petrochemicals Ltd
CIN: L51496GA1988PLC000915
Mr. R . Chandrasekaran -CFO
rchandra@igpetro.com

www.igpetro.com

Investor Relations Advisors :

Strategic Growth Advisors Pvt. Ltd.
CIN: U74140MH2010PTC204285
Mr. Gaurang Vasani / Ms. Neha Shroff
vgaurang@sgapl.net / sneha@sgapl.net

www.sgapl.net